

## *About The Workshop...*

Since 1954 The Workshop, Inc. of Menands, New York has been a leader in the field of Sub-Contract Packaging. For over 50 years, the Workshop has been a partner with large and small companies in making sure that the "Customer is Satisfied". Our list of satisfied customers is an impressive one. Here are just a few...

- ◇ AAI
- ◇ Albany International
- ◇ Beechnut
- ◇ Clearview Bag
- ◇ Cool Wraps
- ◇ Foster Grant
- ◇ General Electric
- ◇ Immediate Mailing Services
- ◇ Macaran
- ◇ NYS Dept. of Environmental Conservation
- ◇ NYS Department of Health
- ◇ NYS Industries for the Disabled
- ◇ Parker Brothers
- ◇ Sysco Foods
- ◇ Walmart
- ◇ Walter Snyder Printer

## *Where we are located and what we do...*

The Workshop has nearly 150 people working in Menands. Our normal hours are 7:30 a.m. to 3:30 p.m., Monday through Friday. We are near three major highways and are very accessible for most large trucking companies. All our buildings have loading docks and if necessary long and short term storage is available.

### *Specialties include*

- ◇ Shrink wrapping
- ◇ Polybagging
- ◇ Conveyor belt and/or Table work
- ◇ Simple and Multi-piece pack outs
- ◇ All types of assembly
- ◇ Seasonal work
- ◇ Year-round projects
- ◇ Long or short term projects
- ◇ Special projects

## *Why should you sub-contract with us...*

- ◇ **Cost:** You save. You give us the material and shipping date: we do the rest. No hidden cost, like coffee breaks, machine down time or production bottlenecks. You pay only for the number of items completed to your quality standards.
- ◇ **Reliability:** For over 50 years, companies have relied on us for their specific sub-contract needs. We are committed to meeting your needs.
- ◇ **Warehousing:** Warehousing can be a major problem for companies. We will store your job in our 160,000 sq. ft. facility until needed. The cost, little or nothing at all.
- ◇ **Packaging:** We specialize in custom sub-contract packaging. You tell us when, and we will show you how. We do it on time.
- ◇ **Quality:** We work with your quality standards and your Quality Control staff to make your end product the way it must be.

*We have been co-producing  
for businesses for over  
50 years*

Meeting short term deadlines and seasonal crunches, or doing routine day-to-day work is what we are all about.

That is why businesses use our services.

If you would like to talk to one of our satisfied customers, let us know. We will give you names and telephone numbers.

Let us eliminate all your sub-contract headaches. Have our workers become your workers. It is as simple as that.

*For more information*

- ◇ email us at  
[www.northeastcareer.org](http://www.northeastcareer.org)
- ◇ phone our Director of  
Marketing at (518) 465-5201
- ◇ fax us at (518) 463-8051

*Mission  
Statement*

The purpose of the Corporation is to establish an organization designed to serve people with barriers to employment through the provision of various educational, training and support services and to establish linkages with government services, employers, schools and other community based resources to assist individuals to realize their employment and/or self-sufficiency goals.

**Administrative Office:**

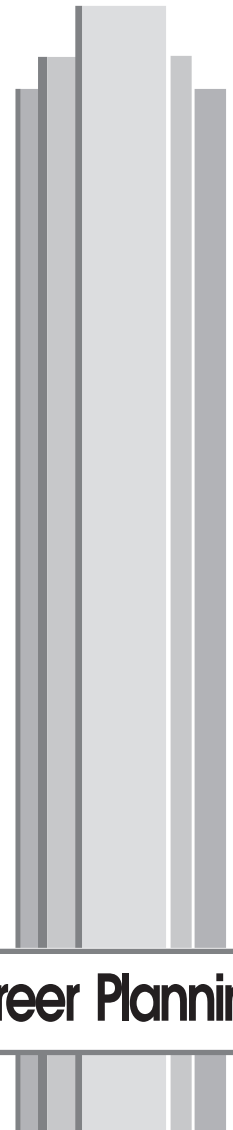
339 Broadway • Menands, New York 12204  
Phone (518) 465-5201 • Fax (518) 463-8051

**Professional Services:**

28 Colvin Avenue • Albany, New York 12206  
Phone (518) 438-3445 • Fax (518) 453-9096

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**THE WORKSHOP, INC.**



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**Northeast Career Planning**

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